

COMPENSATION PLAN

Enjoying Abun<u>dance</u>

Building a Foundation

Young Living's compensation plan is designed to help you achieve abundance. The Rising Star Team Bonus is the blueprint you need to build a solid foundation that will lead you to success.

QUALIFICATIONS	DISTR	BUTOR	STAR	SENIOR STAR	EXECUTIVE
PV	50	100	100	100	100
OGV			500	2,000	4,000
PGV					
LEG x OGV					2 × 1,000

COMPENSATION	UNILEVEL			
LEVEL 1	8%	8%	8%	8%
LEVEL 2	5%	5%	5%	5%
LEVEL 3		4%	4%	4%
LEVEL 4			4%	4%
LEVEL 5				4%

100 PV ER

Lea 7

100 PV ER 1,000 OGV

100 PV ER

100 PV ER

RISING STAR TEAM BONUS

Star, Senior Star, and Executive distributors who build sustainable sales organizations are eligible to earn shares based on 1% of all Young Living's monthly commissionable sales. The amount paid to the distributor is determined by the number of shares he or she earns and the number of distributors who qualify for the bonus during the month.

Stars, Senior Stars, and Executives who are enrolled in the Essential Rewards (ER) program with an autoship order of at least 100 PV are eligible to take advantage of the Rising Star Team Bonus. To earn all six shares, create a structure with seven legs with the combination of the following: three legs of 300 OGV each, two legs of 500 OGV each, and two legs of 1,000 OGV each. For full details, see Terms and Definitions.

The estimated average share value for the Rising Star Team Bonus is \$30-\$35 per share.*



FAST START BONUS: 25% paid to the enroller on new enrollee's total orders for the first three calendar months. 10% paid on the new enrollee's newly enrolled distributor's total PV of orders for the first three calendar months.

Creating Success

Building on your foundation, you can now focus on helping others create their success.

QUALIFICATIONS	SILVER	GOLD	PLATINUM
PV	100	100	100
OGV	10,000	35,000	100,000
PGV	1,000	1,000	1,000
LEG x OGV	2 × 4,000	3 x 6,000	4 × 8,000

COMPENSATION	UNILEVEL		
LEVEL 1	8%	8%	8%
LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

	GENERATION VOLUME	AND LEADER PAYOUT	
PERSONAL GENERATION	2%	2%	2%
GENERATION 2	3%	3%	3%
GENERATION 3	3%	3%	3%
GENERATION 4		3%	3%
GENERATION 5			3%
GENERATION 6			CR
GENERATION 7			
GENERATION 8			

DEFINITIONS PV (Personal Volume) The total monthly volume of your personal orders, including customers				
OGV (Organization Group Volume) The monthly volume of your entire organization				
PGV (Personal Group Volume) The monthly volume in an organization, excluding any Silver or higher rank volume				
Leg x OGV				

DIAMON

PLATI

The number of legs and the amount of monthly OGV required for each leg

FAST START BONUS: 25% paid to the enroller on new enrollee's total orders for the first three calendar months. 10% paid on the new enrollee's newly enrolled distributor's total PV of orders for the first three calendar months.

Enjoying Abundance

Share the joy of an abundant life by leading others to success as you share the Young Living mission throughout the world.

QUALIFICATIONS	DIAMOND	CROWN DIAMOND	ROYAL CROWN DIAMOND		
PV	100	100	100		
OGV	250,000	750,000	1,500,000		
PGV	1,000	1,000	1,000		
LEG x OGV	5 x 15,000	6 × 20,000	6 × 35,000		
COMPENSATION	UNILEVEL				
LEVEL 1	8%	8%	8%		
LEVEL 2	5%	5%	5%		

LEVEL 2	5%	5%	5%
LEVEL 3	4%	4%	4%
LEVEL 4	4%	4%	4%
LEVEL 5	4%	4%	4%

GENERATION VOLUME AND LEADER PAYOUT					
	2%	2%	2%		
ROYAL CROWN DIAMOND 6 Shares	3%	3%	3%		
	3%	3%	3%		
	3%	3%	3%		
	3%	3%	3%		
	3%	3%	3%		
		3%	3%		
			1%		

GENERATION LEADERSHIP BONUS

6% of all Young Living's monthly commissionable sales is paid out in shares according to your paid-as rank for the month and on the leaders in your organization on which you earn generation commissions.

The estimated average share value for the Generation Leadership Bonus is \$160-\$200 per share.*

GOLD 2 Shares SILVER

DWN 10ND

JUM

FAST START BONUS: 25% paid to the enroller on new enrollee's total orders for the first three calendar months. 10% paid on the new enrollee's newly enrolled distributor's total PV of orders for the first three calendar months.

Diamond Express Profit Sharing Pool

The Diamond Express Profit Sharing Pool rewards our Diamond leaders for helping to build Young Living worldwide. Every month 0.5% of Young Living's monthly commissionable sales is paid in shares to Diamonds, Crown Diamonds, and Royal Crown Diamonds, according to paid-as rank. For qualifications, please see Terms and Definitions.

1 Share

2 Shares

CROWN

DIAMOND

3 Shares ROYAL CROWN DIAMOND

Diamond Elite

Our new Diamond Elite program will help our most effective distributors teach and share the Young Living opportunity throughout the world. This innovative, by-invitation program will incentivize and give our leaders rewards and world recognition for their participation. Participants in both the Diamond Elite program and the Diamond Express Profit Sharing Pool may not count their activity within the Diamond Elite program toward profit-sharing qualification. For more information, please see Terms and Definitions. For questions, please contact diamondelite@youngliving.com.

TRAVEL REWARDS BONUS

The Travel Rewards Bonus is paid out in shares from 1% of Young Living's monthly commissionable sales. This bonus is designed to assist with the travel expenses for Executives and above to enable them to attend major events and special activities.

- Half of this bonus will be calculated on levels of volume. An Executive will earn shares based on five levels of unilevel volume, and Silver and higher rank will earn shares based on their generation volume.
- The other half of this bonus is earned through meeting specific requirements such as rank advancement, rank maintenance, and growth of an organization, designated by event.
- For complete details, see Terms and Definitions.

*The share values shown in this flyer are estimates of the share values for any given pool bonus from October 1, 2012, to October 31, 2012, according to the current compensation plan. From October 1, 2012, to October 31, 2012, 9.1% of Young Living distributors would have qualified for the Rising Star Team Bonus; 3.0% for the Generation Leadership Bonus; 0.08% for the Diamond Express Profit Sharing Pool Bonus; and 13.3% for the Travel Rewards Bonus. The bonus percentage is based on the number of distributors who earned commissions in October. Share values will vary from month to month and should not be considered as guarantees or projections of your actual earnings or profits.

Plan Highlights

- Easy to understand and share
- Offers additional payouts
- Directs business builders toward the Diamond ranks
- Specific for builders at all levels
- Offers truly attainable goals
- Will help you achieve your dreams

